

## CUSTOMER CONNECTION

AUGUST 2011



Public-utility projects seeking to fulfill Utility Supplier Diversity Program requirements can look to JM Eagle to provide Minority Business Enterprise designation in plastic-pipe suppliers.



A member of the U.S. Department of Commerce Minority

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Business Development Agency since 2007, JM Eagle employs a largely diverse workforce, certified by an MBE clearinghouse. Membership means JM Eagle is recognized by the Joint Utilities as a minority-owned business when competing for procurements by public utilities participating in the USDP.

"Many government projects require that the building products used be manufactured by MBE-certified producers," says Neal Gordon, JM Eagle vice president of marketing. "At JM Eagle, we are proud to be one of the few plastic-pipe manufacturers to hold this important designation."

Companies earn the certification by proving they are at least 51 percent woman- or minority-



owned. Government-sponsored building projects frequently require a number of certified companies to complete jobs.

Although the MBE certification was issued by a clearinghouse in California, it applies to projects nationwide.

"JM E

"JM Eagle's MBE designation is the point of difference over other pipe manufacturers," says Gordon. "It provides that extra advantage in securing government contracts."

To view the MBE Certificate of Eligibility, <u>click</u> here.

are at least of percent woman of minority

For more information, visit <u>www.jmeagle.com</u> for more information.

